

FOR RENTING AND BUYING  
**IT EQUIPMENTS**  
CONTACT US



**IVM Technologies LLP**

We give IT

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## IVM OFFERS VARIOUS IT PRODUCTS FOR RENT AND SALE.

- Branded Servers of various configurations & brands Dell, HP, Lenovo, Cisco, Intel, Customized servers
- High-end Storage & Backup devices
- Mobility devices Smartphones & Tablets Apple, Samsung, Lenovo, Google, etc.
- High-end Workstations Dell, HP, Lenovo.
- Branded Laptops & desktops Dell, HP, Lenovo, Apple, Etc.
- Apple Products MacBook Pro, MacBook Air, I Mac, Mac mini
- Software Microsoft Products & other range of products
- CCTV- Surveillance cameras indoor & outdoor for home, commercial& Industrial premises.
- LCD Projectors: Viewsonic, Panasonic, Epson, Hitachi, etc.
- LaserJet Printers & Plotters HP, Canon, Samsung, etc.
- Scanners: HP, Canon, Brother, Epson, fujitsu, etc.
- Networking Equipment like Routers, Switches from Cisco, Juniper, D Link, etc.,
- Displays: Samsung, LG, Viewsonic, etc.

## ABOUT US

IVM Technologies LLP is professionally managed by its dynamic and visionary business leaders with a cumulative experience of more than 23 years in the IT equipment rental, leasing, sales, service, and distribution business. These leaders have vast experience in providing a complete range of IT hardware and software products for rentals and sales. We deeply understand the Opex and Capex needs of our clients. Throughout have served over 900 Indian and multinational clients across major cities in India, including Mumbai, Pune, Bengaluru, Chennai, Kolkata, New Delhi-NCR, and Hyderabad.

Based on a strong foundation of service and quality, IVM is gaining popularity in various segments and offers a wide range of IT products for rent and sale. We collaborate with premium brands such as Dell, HP, Lenovo, Apple, Cisco, and many more, offering a comprehensive selection of servers, storage devices, high-end workstations, laptops, desktops, smartphones, tablets, Macs, iPads, networking products (routers, switches, firewalls), software solutions, CCTV surveillance, and security cameras, among others.

### OUR PROMISE

We keep our promise of expanding product and service offerings to cover new areas of growth and continue innovating. New products, services, and solutions will be introduced periodically.

IVM is poised to serve clients with its presence in Tier 1 and Tier 2 cities in India, establishing itself as a truly reliable company that believes in "Giving IT!" through renting and selling IT. We stand by our word of "Giving IT".



We offer our valued customers a range of customized configurations, tailored to meet their diverse needs, available for both rent and sale.

We rent all IT Products ranging from short-medium to long term for 1 day to 3 years or more based on clients need.

Discussion, demonstration and project site visit on client request for required products

## WHY BUY OR RENT FROM IVM

- Understanding of Opex & Capex models that suit clients.
- Always prioritizing customers' IT requirements.
- Ability to deeply understand customers' IT needs and fulfill them.
- Superior approach with greater flexibility in structuring IT business deals.
- Innovative offers on IT product rentals and sales. Customized IT solutions available.
- We value and respect our commitments.
- Quick response time, prompt deliveries, and IT support.
- Trained IT engineers ensure quick turnaround time and faster call resolution.
- 24/7 availability ensures quick turnaround, thus reducing downtime.
- Saves precious time, enabling client projects to run on time and save money.
- Offers cost-effective means of upgrading technology.
- Fair business practices and ease of doing business with a structured process.
- Extensive tie-ups with multiple business partners to ensure continuity.
- Served clients in both IT and non-IT industries across sectors like SMEs, and large enterprises in the private and government sectors.
- Technical expertise that enables successful execution of demanding project requirements.

# IVM'S BUSINESS APPROACH

## BUSINESS & CUSTOMER

The business model that IVM Technologies has adopted is customer-driven, focusing on the varied IT needs of various companies and their functions/projects. IVM executives are dedicated to fulfilling the needs of business leaders and serving them by aligning with their purpose. We have a caring yet sustainable model with a business continuity plan.

## SYSTEMS & PROCESSES

IVM Technologies is proud to announce that we have obtained ISO certification, further reinforcing our well-established business systems and processes, along with transparent dealings, to rent and sell IT products and solutions. IVM is constantly working to increase its direct engagement with a large customer base in various industry segments like IT, ITes, BPO/KPO, Telecom, Banking, Insurance, Pharmaceutical, Auto & ancillary industries, and other segments for a wider reach.

## BUSINESS PRINCIPLES

IVM is constantly evolving new ways to improve its product offerings and services by providing customers with IT products of their choice for rent and sale.

## CUSTOMER DELIGHT

We prioritize our client's needs and demands, striving to exceed their expectations. Our services are executed in a manner that completely satisfies our clients, which is the reason why we are here.

## TEAMWORK

Our team of trained professionals works together to achieve and integrate with our clients, helping us build strong and lasting relationships. This way, we strengthen our partnerships.

## EXCELLENCE

We deliver excellent quality products and services to our clients and ensure that their demands are fulfilled. We constantly strive to achieve the highest possible quality in terms of the services we provide to our customers.

## RELIABILITY

We promise firm commitment to our customers regarding the goods and services we offer. Our honesty and ethical behavior towards our customers help us conduct business fairly.

## FIRST-RATE ORGANIZATION

We aim to become the most trusted company. We believe that our growth and success are interlinked with our client's prosperity. Therefore, we provide the best services and products that will help us both achieve our desired goals.

## RETURNS ON INVESTMENT FOR CLIENTS

Our approach has always been designed to achieve the best returns on investment for our clients. It is our responsibility to ensure that our clients get the best out of our products and services.

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